



**SAFARICOM PLC**  
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## **EOI for Supply of IP CLOCK Solution**

**Document Release Date:** Monday, 19th August 2019.

**Last Date for Receipt of EOI:** Noon (Kenyan Time), Monday, 26<sup>th</sup> August 2019.

### 1.1. Introduction

Safaricom is the leading integrated communication services provider in Kenya and has a steadily growing subscriber base of subscribers and enterprise clients. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom intends to engage services of a reputable supplier for the supply of the IP Clock solution to support the current and future (5G) mobile network requirements. Safaricom is therefore soliciting for Expressions of Interest (EOI) from interested qualified suppliers.

### 1.2. Background and EOI Requirements

Safaricom has established itself as the communication service provider of choice providing services in 2G, 3G and 4G networks based on the FDD technology. With plans underway to introduce and deploy 5G network based on TDD, the phase timing requirements are more stringent than ever before. As such Safaricom is seeking to find the right partner who will provide the IP clock that meets and exceeds the Synchronization requirements required of 5G network as well as with backward compatibility with the traditional 2G, 3G and 4G networks. To this end, Safaricom intends to issue an RFQ to interested prospective suppliers.

Interested prospective suppliers are therefore requested to submit the following documents as part of their response to this Expression of Interest (EOI):

No	Document Required
1	Company Profile, list of relevant licenses and certifications. Include details of the company's physical premises and contact details.
2	Company organogram, with CVs of key resource personnel.
3	Audited accounts for the past 2 years.
4	List of past projects (not more than 5 years) of similar scope delivered to a telecommunication company or any other works of similar nature to corporate clients. Demonstrate your experience as a provider of IP Clock Solutions in the areas of deployment, support and maintenance.
5	Verifiable References from beneficiaries of similar scope or currently in operation/contract
6	Scope of work currently being provided to Safaricom, if any. Also, indicate if you have a working relationship with Vodafone Group.
7	High Level technical proposal of the solution, including the solution support & maintenance model.
8	State the manufacturer (OEM) of the products being proposed, name and brand, as well as status of local presence/dealership.

Prospective suppliers should attach a separate Excel document with specific responses to each of the requirements above in the format below:

No.	Requirement	Attachment	Comments



### 1.3. Submission of Responses

Interested suppliers should submit their responses to this EOI in soft copy addressed to **PMwangi1@Safaricom.co.ke** and copied to **PKyengo@safaricom.co.ke**, no later than Monday, 26th August 2019 at 12:00 Noon.

### 1.4. Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.

### NOTE TO SUPPLIERS:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than to informing the bidders of the outcome of the process.
- Safaricom and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.

Yours faithfully,

**FOR: SAFARICOM PLC**

**Paul Kyengo**

Senior Manager – Purchasing