



Goals of Wholesale

Goals

- To become the preferred Telco Wholesale provider in the African continent.
- To deliver onward connectivity to the rest of the world.

Success Criteria

- Using the latest technologies to deliver unmatched quality of service.
- Dedicated partner support ensuring maximum uptime.
- Beyond reproach account management and partner engagements.
- Unrivalled fibre access network.
- Last mile connectivity to remote areas using Wimax, LTE,
 P2MP and Satellite.





Why Safaricom Wholesale?

- You partner for all your wholesale requirements:
 - Access to the widest metro and backbone fibre
 - State of the art Data Centres.
- Access to world class expertise Your partner of choice with both certified and experienced teams (Engineers & account managers).
- Access to 24x7 NOC to NOC support with a state of the art NOC facility.
- Regional network with Local support.
- Expansive geographic coverage with seamless connection to the best networks globally



Safaricom Wholesale Capabilities Products & Services

Infrastructure	Capacity & IP	Roaming	SMS	International Voice
 Fibre (overhead & Underground) Metro Backhaul FTTB Towers Data Centres 	 Leased Capacities DWDM MPLS IPLC P2P/P2MP Ethernet Satellite IP Transit Up to STM-64 Global POPs 	 3G, 4G/LTE data services. Voice SMS VAS 	 Person to person(P2P) Application to person(A2P) M2M messaging(M2M) Managed SMS services 	 Premium first class mobile voice carrier services. Managed international voices services. SIM Box fraud management consultancy services. International mobile airtime top ups. Money transfer services



Other Products

- International voice-(Extensive coverage, QoS-guaranteed CLI routes, competitive rates).
- International SMS-(P2P, A2P, M2M & managed SMS services).
- Roaming-Voice, Data, SMS, VAS(with over 500 roaming partners).
- Towers(Managed & Unbundled).



Safaricom WHOLESALE Partners







































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THE END

