



SAFARICOM LIMITED

Expression of Interest (EOI) –PURCHASE OR LEASE OF GYM EQUIPMENT

Document Release Date: 8th July 2020

Last Date for Receipt of Proposals: 21st July 2020

1. INTRODUCTION

Safaricom Plc is a leading telecommunications company offering a comprehensive range of integrated telecommunication services, including mobile and fixed Voice, SMS, Data, Internet, Mobile Money (M-PESA) and e-Commerce to over 30 million subscribers.

Our efforts are geared towards positively impacting the lives of those in the communities around us and thus we strive to change the present to improve the future.

2. BACKGROUND

Safaricom Plc operates two fully fitted Gym facilities complete with steam and sauna at Safaricom' Jambo Contact Centre (Mombasa Rd) and Safaricom Head Quarters (Waiyaki way). We are therefore seeking to identify suitable vendors with the relevant capacity to meet current Safaricom need for supply of commercial gym equipment at our Safaricom Headquarters.

This Expression of Interest (EOI) document is intended to lead to the identification of suppliers that can demonstrable having sufficient capacity to provide these services in the best possible way and in a manner that enables Safaricom to meets its expectations.

Safaricom Plc is therefore soliciting from interested companies an Expression of Interest clearly showing the following:

- Years of experience as service providers of commercial gym equipment.
- Current list of clients where similar services have been carried out- Including the size of the gym facilities, list of commercial gym equipment supplied.
- Operating model for your current clientele i.e. either lease based, or cash based.
- List of commercial gym equipment available under the lease option and purchase option
- Dealership rights for the gym equipment

3. Project Deliverables

The general scope for Provision of gym equipment shall include but shall not be limited to:

- Supply and installation of commercial equipment i.e. Cardio Equipment Strength equipment, Benches and Racks ,Free weights, Spin bikes ,Massage bed, Massage seats e.t.c
- Preventative Maintenance and ad hoc repairs
- Supply of spare parts & safety checks

4. SUBMISSION OF RESPONSES

Interested suppliers should submit their response to this RFI in soft copy addressed to the attention of the Category Sourcing Manager. The EOI should be emailed to fmangala@safaricom.co.ke and tmuchiri@safaricom.co.ke by **4:00 pm on Tuesday 21st July 2020 (Kenyan Time)**

5. NEXT STEPS

- Review of submitted Expressions of Interest
- Prequalification of shortlisted suppliers

NOTE:

- This is not a tender
- Only the suppliers who provide the required details will be considered for further discussions
- No prices should be provided with this EOI
- Safaricom Plc reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process