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EXPRESSION OF INTEREST

FOR

Consultancy Services for Renewable Energy Projects

Document Release Date: 27TH January 2020

**Deadline for Receipt of Response: Noon (EAT Time), 5th February
2020**



1. Introduction

Safaricom Plc is the leading integrated communications services provider in Kenya. Safaricom has committed to, among others, SDG No. 7 on affordable and clean energy and has an ambition to achieve carbon neutral status.

In pursuit of this ambition and commitment, the company intends to progressively increase the contribution of renewable energy sources in its energy mix through off-grid and grid-connected projects. Within this plan the company will consider engaging a consultant (or a consulting company) to help it in this process, and this expression of interest invites parties interested (either firms or individuals) to apply for consideration. Such consultancy would be expected to consult in the following technical, financial and regulatory aspects

- Business case preparation for renewable energy project.
- Development of the high-level design of a renewable energy plant.
- Development of appropriate partnership models required to implement the renewable energy project
- Conducting the grid connection feasibility study
- PPA strategy and support
- Regulatory Requirements and approvals support.
- Global Best practices

Consultants to be considered are expected to have competence and experience in the above aspects.

Those interested to be considered are required to submit information as per the response requirements below.



2. Response Requirements

Contacted consultants should submit their responses in soft copy addressed to mmmiriti@safaricom.co.ke, copied to lgachuhi@safaricom.co.ke

Attach a separate excel document with specific responses to each of the requirements in the format below:

Item	Requirement	Attach response & Comments
1	Audited accounts for the past 2 years	
2	Overall Company profile (if a company), clearly indication the principal place of business.	
3	Provide key Qualifications listed below: (i) Academic resume of the consultant (ii) Describe the areas and duration of experience as a consultant in areas relevant to the proposed assignment with clear description of location of practice (iii) Professional certifications and licenses acquired relevant to the proposed assignment with validity status of the certificates.	
4	List ALL clients to whom similar services have been provided in the past five years. This should include; (i) Project scope description (ii) Period the project was undertaken (iii) Project outcome (iv) Responsibility which you exercised in this projects	
5	Reference letters from clients of at least (3) completed projects that are relevant for the proposed assignment.	
6	Declare conflict of interest that may exist or potential business conflict for you (or your company) in regard to the proposed assignment at the time of the submission of the EOI proposal or in the future up to your knowledge.	
7	Share name, contact details and position of the person primarily responsible for this expression of interest.	
8	Any additional information that supports your capabilities in this scope.	

3. Submission of Enquiries and Responses

All enquiries relating to this EOI and the final responses should be addressed to mmmiriti@safaricom.co.ke and lgachuhi@safaricom.co.ke

The deadline for submission of responses is Noon (EAT Time), 5th February 2020.

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