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EXPRESSION OF INTEREST

SUPPLY OF NETWORK ENGINEERING TOOLS

Document Release Date : Tuesday, 7th July 2020

Last Date for Receipt of EOI : Noon (Kenyan Time), Tuesday, 14th July 2020

1.1. Introduction

Safaricom is the leading integrated communication services provider in Kenya and has a steadily growing subscriber base of subscribers and enterprise clients. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom intends to engage services of reputable suppliers for the supply of **Network Engineering Tools** for use by its engineers. The intention is to engage the suppliers in the supply and support of these tools. Safaricom is therefore soliciting for Expressions of Interest (EOI) from interested qualified suppliers.

1.2. Background and EOI Requirements

Safaricom has continuously rolled out telecommunication services across Kenya and intends to continue rolling out these services as it deepens its coverage. This has necessitated continuous need for:

- a. Troubleshooting and fault detection
- b. Fault Rectification, Maintenance and Repairs
- c. Taking Measurements and Sampling of Measurements
- d. Performance Monitoring
- e. Network, System or Network Element Configuration
- f. Testing and Commission

Safaricom engineers who plan, optimise and maintain the network therefore require specialised tools to be able to carry-out their activities. The tools comply with various global standards such as 3GPP and it is on this premise that different suppliers are engaged in the supply of these tools.

The scope of supply will be tools in the categories below that are used in the telecommunication space:

1. Optical tools
2. Electrical tools
3. Mechanical tools
4. GSM network faulting tools
5. Electromechanical tools

This EOI is intended to lead to the identification of suppliers that can demonstrate having sufficient capability to provide these tools in the best possible way and in a manner that enables Safaricom meet its expectations. The identified suppliers will be invited for a competitive tendering process from which the suppliers to be engaged will be identified.

Safaricom is therefore soliciting for Expressions of Interest from interested companies clearly showing the following:

- Years of experience as a provider of these tools
- The principal place of business.
- Countries where the company provides the tools.
- List of OEMs your company represents
- Three years audited accounts.
- Any additional information that supports your capabilities in this scope.

1.3. Submission of Responses

Interested suppliers should submit their responses to this EOI in soft copy addressed to SNdubi@safaricom.co.ke and copied to PGathura@safaricom.co.ke and LGachuhi@safaricom.co.ke not later than **Tuesday, 14th July 2020 at Noon.**

Prospective suppliers should attach a separate excel document with specific responses to each of the requirements above in the format below:

	Requirement	Attachments	Comments
1	Years of experience as a provider of these services		
2	The principal place of business.		
3	Countries where the company provides the tools		
4	List of Original Equipment Manufacturers (OEMs) your company represents with a list of tools the OEM manufactures related to the Telecoms environment		
5	Three years audited accounts. Attach 3 separate files for each year		
6	Any additional information that Safaricom should be aware of.		

1.4. Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.
- Award to successful bidders.

NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.