



**SAFARICOM PLC**

**EXPRESSION OF INTEREST- CONSULTANCY CLOUD COMPUTING AND DATA  
PRIVACY STUDY**

**Document Release Date: 23<sup>rd</sup> March 2022**

**Last Date for Receipt of EOI: 4<sup>th</sup> April 2022 at 5:00 pm (Kenyan Time)**

## **1. INTRODUCTION**

### **Introduction**

Safaricom is a leading integrated communication services provider in Kenya and has a steadily growing subscriber base and enterprise clients. The company is consistently expanding the network and upgrading existing capacities to meet the changing needs of its customers. To meet this objective, Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various products and services.

In line with its commitment to provide high availability and best quality of services to both internal and external customers, Safaricom would like to commission a study on Cloud Computing and Data Privacy for the corporate sector. Cloud technologies enable optimal utilization of highly scalable resources efficiently running on modern technology and tools to support high levels data storage and computing power. Cloud is also key enabler for national transformation as a pillar in the 4<sup>th</sup> Industrial Revolution.

### **Background**

Kenya developed and enacted the Data Protection Act in November 2019 and in the recent past regulations have been gazetted to guide the implementation of the Act. Safaricom has already embarked on a journey to leverage cloud capability and there is a need to get regulatory clarity on the requisite standards of data protection in the cloud. There is a need to have an industry wide consultation including the Office of the Data Protection Commissioner to shed light on the bare minimums as well as to introduce international best practice that have allowed business under a cross border data transfer framework. The following are some of the key issues to be covered :-

- Cross border data transfer, data sovereignty and data residency
- Security architecture for cross border data transfer of Personally Identifiable Information
- Best practice standards provided in cloud computing for the storage of Personally Identifiable Information under the Data protection Laws and Regulations in Kenya.

### **Objectives**

Safaricom intends to engage reputable and qualified suppliers who will be able to deliver on the below objectives:

- I. Delivery of a white paper on cross border data transfer highlighting trends in data sovereignty and data residency. In the white paper

- propose security architecture for cross border data transfer of Personally Identifiable Information based on best practice from cloud vendors.
- II. Convening of stakeholders for a dissemination of the white paper to include the ODPC and private sector players through a private high level stakeholder engagement session.
  - III. Delivery of a workshop report capturing the feedback of critical stakeholders that will give clarity on future policy interventions

The Expression of interest (EOI) is intended to lead to identification and shortlisting of a reputable firm/s to conduct the Cloud Computing and Data Privacy Study.

Safaricom is therefore soliciting the following documents from interested companies;

- Expression of Interest letter duly dated signed and stamped.
- A proposal clearly showing the following: -
  - Current list of clients' companies where research on cloud has been undertaken (This list should have publicly listed)
  - Reporting; Please include sample reports that are shared with clients.
  - Provide affiliation to a relevant body, locally or international.
  - Indicate if based within Kenya. If not locally based, detail how you intend to conduct the assignment
  - Indicate capabilities for conducting the survey online
  - Indicate engagement initiatives undertaken to ensure interviewers are not disengaged and thus affecting data collection
  - Ability to meet technical requirements and support e.g. a secure channel for online data collection and reporting, reliable internet connection and computers/Laptops etc. to allow for efficient data collection

## **2. NEXT STEPS**

- Firms that show an interest to participate shall be taken through the Safaricom prequalification and only those who provide full documentation and meet our minimum criteria shall proceed to the next phase- RFP process.
- The shortlisted firms will be exposed to the full RFP- Consultancy of Cloud Computing and Data Privacy with details on, scope of work.
- Only the firms that meet our minimum requirements and meet our prequalification requirements will be considered for RFP

## **RESPONSES**

Please submit your responses by **5.00 pm EAT on Monday 4<sup>th</sup> April 2022** to [sowuor@safaricom.co.ke](mailto:sowuor@safaricom.co.ke); [rkoech@safaricom.co.ke](mailto:rkoech@safaricom.co.ke)

**NOTE:-**

Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the bidders of the outcome of the process.