

# SAFARICOM LIMITED

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## EXPRESSION OF INTEREST

### NETWORK SERVICES – Advanced RAN Parameter/Feature Optimization

**Document Release Date** : **Tuesday, 3<sup>rd</sup> December 2019**

**Last Date for Receipt of EOI:** **Wednesday 18th December 2019 10.00 AM, (EAT/Kenyan Time)**



## 1.1. Introduction

Safaricom Limited is the leading integrated communication services provider in Kenya and has a steadily growing subscriber base. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective, Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

## 1.2. Background and Requirements

Safaricom intends to engage **contractors** who can provide Advanced RAN Parameter/Feature Optimization for 2G, 3G, 4G, Volte (Voice over LTE), Vlte (Video Over LTE) among other upcoming technologies. The Advanced RAN Parameter/Feature Optimization service will be project based.

Entails Detailed analysis of network architecture, configuration parameters, features, drive test logs, Protocol analysis and vendor roadmap. It will be desktop based. Investigations will be done on a small cluster. Positive outcomes from test cluster will be applied across the network

The scope of Advanced RAN Parameter/Feature Optimization will include but not limited to the following at expert level:

- a. Service optimization voice and data
- b. Feature fine tuning
- c. New service activation, interworking and launch
- d. Service assurance. This shall include Maintain, improve and identify existing performance gaps affecting performance KPI's.
- e. Knowledge transfer/training

The purpose of this expression of interest document is to identify suitable and interested suppliers to engage in a tender process for provision of Advanced RAN Parameter/Feature Optimization services.



### 1.3. Response Requirements

Safaricom is therefore soliciting for Expression of Interest (EOI) from contractors interested in participating in a tender process for provision of Advanced RAN Parameter/Feature Optimization services by submitting the following information or documents.

No	Document Required	Vendor's Response
1	<p>Provide evidence that your organization has experience in Advanced RAN Parameter/Feature Optimization for at least 3-year period.</p> <p>The provided evidence should consist of, but not limited to the following Documents; acceptance certificates, Award letters, Testimonials of past and ongoing projects.</p> <p>Provide reference points (Phone, name, company &amp; email) to be used for verification purposes.</p>	
2	<p>Provide evidence that your organization has capabilities to provide expert protocol and drive test logfile analysis.</p> <p>(Provide tools available with the contractor for use in delivering above)</p>	
3	<p>Provide audited financial statements for the last 3 years.</p> <p>Attach 3 separate files for each year.</p>	
4	<p>Provide your business registration details</p> <p>(Certificate of registration and Tax certificate- where applicable)</p>	



#### 1.4. Submission of Responses

Interested suppliers should submit their response to this EOI in soft copy and send by return email to [fkithinji@safaricom.co.ke](mailto:fkithinji@safaricom.co.ke), and [HONGIRA@safaricom.co.ke](mailto:HONGIRA@safaricom.co.ke) and copied to [PKYENGO@safaricom.co.ke](mailto:PKYENGO@safaricom.co.ke) by **Wednesday 18<sup>th</sup> December 2019, 10 AM (EAT/Kenyan Time)**.

#### 1.5. Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.
- Award to successful bidders

#### NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the participants of the outcome of the process.