SAFARICOM LIMITED
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EXPRESSION OF INTEREST

SUPPLY OF ELECTRIC FENCES

Document Release Date : Wednesday, 16th January 2019
Last Date for Receipt of EOI : Noon (Kenyan Time), Wednesday, 23rd January 2019.
1.1. Introduction

Safaricom is the leading integrated communication services provider in Kenya and has a steadily growing subscriber base of subscribers and enterprise clients. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services. To this end, Safaricom intends to engage services of a reputable supplier for the supply of Electric Fences for its sites all over the country for its network. Safaricom is therefore soliciting for Expressions of Interest (EOI) from interested qualified suppliers.

1.2. Background and EOI Requirements

Safaricom continuously builds Base Stations and other facilities all over the country to support its services provision to its customers. As part of ensuring security in these facilities, electric fences are deployed in sites where it is deemed necessary. To this end, Safaricom intends to issue an RFQ to interested prospective suppliers.

Interested prospective suppliers are therefore requested to submit the following documents as part of their response to this Expression of Interest (EOI):

<table>
<thead>
<tr>
<th>No</th>
<th>Documents Required</th>
<th>Comments and Attachments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Local Authority Trade License</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Audited accounts for the past 2 years</td>
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<tr>
<td>3</td>
<td>List of past clients (provide supporting documentation)</td>
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1.3. Submission of Responses

Interested suppliers should submit their responses to this EOI in soft copy addressed to PGathura@safaricom.co.ke and copied to PKyengo@safaricom.co.ke no later than Wednesday, 23rd January 2019 at 12:00 Noon.

Prospective suppliers should attach a separate excel document with specific responses to each of the requirements above in the format below:

<table>
<thead>
<tr>
<th>Requirement</th>
<th>Comments and Attachments</th>
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<tbody>
<tr>
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<td>Any additional information that Safaricom should be aware of</td>
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1.4. Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.
- Awarding and deployment of solution by the successful bidder.

**NOTE:**

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.