



SAFARICOM PLC

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**EXPRESION OF INTEREST (EOI)
SUPPLY OF ELECTRIC FENCING SYSTEMS**

Document Release Date : Monday, 13th September 2021

Last Date for Receipt of EOI : Noon (Kenyan Time), Tuesday, 21st September 2021.



Introduction

Safaricom Plc. is the leading integrated communications services provider in Kenya and has a steadily growing subscriber base. Safaricom offers both Fixed and Mobile services to its customers.

Safaricom PLC aspires to ensure all facilities including Base Transmitter Station (BTS) are secure and impenetrable in case of attacks through forced entry and unauthorized access. Safaricom therefore has invested in intrusion, surveillance and access control systems which must be in suitable working condition all the time (24/7).

EOI Objective

The principle objective of this EOI (Expression of Interest) is for Safaricom to receive information from experienced OEMs or OEM partners that demonstrate capability and experience to supply high quality electric fence materials for rollout and for use in rollout and in maintenance replacements of the existing fence systems, which require overhaul and end of life element replacements.

The list of the Fence System elements in scope are:

- Fence Energizer
- Preformed Steel Cold Rolled and Heavily Galvanized Posts
- Fence Wire/Strands
- Insulators
- Joint Clamps
- Warning Signs
- Lead Out Cable/Under Gate Cable
- Razor Wire
- Gate/Outdoor Magnets
- Alarm Cables
- Siren and Strobe

EOI Requirements

Prospective suppliers should attach a separate excel document with specific responses to each of the requirements in the format below:

INDEX	REQUIREMENT	RESPONSE
1	Two years audited accounts	
2	Valid Tax compliance certificate	
3	List of clients where the company has provided similar solution(s) with referenced contact details. This should include a brief description of deliverables/project scope. Note: Provide the information using the responses format in the table below	
4	Any additional information that supports your capabilities in this scope	

Response Format for Requirement 4

The table below outlines the format to be used in responding to requirement 4.

Item	Response
Project Name	
Brief description of deliverables/scope	
Country	
Name of client	
List of Reference Contacts of the client.	
Supporting Documentation (LPO/Contracts, etc.)	

IMPORTANT INSTRUCTIONS:

1. Ensure you attach the response in a separate excel document in the format above. Any other format will not be accepted.
2. Have all the attachments supporting your submission in a separate zipped file or files and properly labelled. The bulky files should be shared through OneDrive (it's free up to 5GB). The emails to be allowed access are: PGathura@safaricom.co.ke and PKyengo@safaricom.co.ke.

The attachments should be submitted in folders properly labelled as per the index listed above i.e. 1 to 4. You will have folders 1 to 4 as listed above.

Submission of Responses

Interested suppliers should submit their responses to this EOI in soft copy addressed to PGathura@safaricom.co.ke and copied to PKyengo@safaricom.co.ke not later than **Tuesday, 21st September 2021 at Noon.**

Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Competitive RFQ process for successful bidders in the EOI.

NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.