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EXPRESSION OF INTEREST

PROVISION OF ENERGY AUDIT, MEASUREMENT AND VERIFICATION SERVICES

Document Release Date : Wednesday, 25th April 2018

Last Date for Receipt of EOI : 12.00 Noon (Kenyan Time), Wednesday, 2nd May 2018

1.1. Introduction

Safaricom is the leading integrated communication services provider in Kenya and has a steadily growing subscriber base of subscribers and enterprise clients. The company is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom intends to engage services of a reputable consultancy to provide Energy Audit, Measurement and Verification Services in its facilities. Safaricom is therefore soliciting for Expressions of Interest (EOIs) from interested qualified consultancies.

1.2. Background and EOI Requirements

Safaricom has performed various energy saving initiatives in its over 5,000 base transceiver stations aimed at optimising energy costs and minimising carbon footprint. Safaricom intends to run a project that will carry out a comprehensive review of its network energy strategy to assess the effectiveness of these initiatives and to fine tune its strategies in energy management for sustainable gains.

This project will involve a comprehensive energy audit, new benchmarking, a review of impacts of the concluded and ongoing energy management initiatives and development of short, medium and long term energy management objectives.

The audit results arising from this project will also be filed with ERC for compliance with the energy management regulations.

The energy audit, which forms the critical part of this project, will involve initial analysis of energy data from all the existing sites, preliminary classification of sites according to their Radio Frequency and energy configurations, establishment of representative samples, comprehensive field measurement for the sample list, data analysis and reporting.

This EOI is intended to identify suitable suppliers that can demonstrate having sufficient capability to provide this services in a manner that enables Safaricom to meets its expectations. After capable suppliers have been identified, a Request for Proposals will be issued and a supplier competitively identified.

Safaricom is therefore soliciting from interested companies an Expression of Interest response clearly showing the following:

- Years of experience as a provider of similar services,
- The supplier's principal place of business and necessary licensing,
- Current list of projects/clients where the service has been offered in the last 5 years with reference contact details.
- Domains/Areas currently being covered by the current service offering(s).

1.3. Submission of Responses

Interested suppliers should submit their responses to this EOI in soft copy addressed to PGathura@safaricom.co.ke and copied to PKyengo@safaricom.co.ke **no later than 2nd May 2018 at Noon EAT.**

Prospective suppliers should attach a separate excel document with a specific response to each of the requirements below in the format below:

Requirement	Comment and Attachments
Years of experience as a provider of similar services	
The supplier's principal place of business and necessary licensing	
Current list of projects/clients where the service has been offered in the last 5 years with reference contact details.	
Domains/Areas currently being covered by the current service offering(s).	
Any additional information that Safaricom should be aware of.	

1.4. Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Issuing of tender to prequalified suppliers.
- Awarding and engaging the successful supplier.

NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions.
- **No prices should be provided with this EOI.**
- Kindly initiate prequalification IMMEDIATELY through the Safaricom Website ([LINK](#)) for your company if you are interested in the project i.e. if you're not prequalified at Safaricom. Do not wait for EOI close date to start the prequalification process.
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.