#### HOW TO RESPOND TO THE SAFARICOM RFQs and RFPs

### Step 1

Access the links provided in the notification email. The links will take you to login page.

- If you have already been provide with login credentials, click on Login and view Negotiation Details and proceed to Step 3.
- If you don't have login credentials, click on **Respond to Invitation** and proceed to Step 2.



Click here to create an ccount



# Step 2

- Fill the below form and submit to have an account created for you.
- After submitting, a username and password will be sent to you.

Respond to Invitation	
You have been invited to register. Please complete the registration from and then click the submit button * Indicates required field	Cance <u>l</u> Sub <u>m</u> i
My Company Details	
Company Name	

#### My Profile

Enter your information	n. Your emai	address will be	your Username f	for the system.
------------------------	--------------	-----------------	-----------------	-----------------

* Email Address		F
	Email address will be used as the Username.	3
Contact Title	•	
* First Name		
Middle Name		
* Last Name		
Job Title		

Phone Area Code	
* Phone Number	
Extension	
Fax Area Code	
Fax Number	





# Step 3

Login to <a href="https://shub.safaricom.co.ke">https://shub.safaricom.co.ke</a>

![](_page_2_Picture_3.jpeg)

![](_page_3_Picture_0.jpeg)

Upon succesful login:

- 1. Click on SAF Sourcing Supplier
- 2. Click on Sourcing
- 3. Click on Sourcing Home page

#### Oracle Applications Home Page Main Menu Worklist Personalize Full List (1 Subject SAF Sourcing Supplier From Type Sent 🔻 Due Ranjan, Rajeev Sourcing Publish You are invited: RFI 256001 (RFP for Merchadise) 08-Jul-2015 09-Jul-2015 SAF iSupplier Portal Full Access E Supplier Profile Manager TIP <u>Vacation Rules</u> - Redirect or auto-respond to notifications. ✓TIP Worklist Access - Specify which users can view and act upon your notifications.

Check the full list of notifications to get the whole available details

![](_page_4_Picture_0.jpeg)

#### Notifications

Notifications are messages waiting for your review. Some notifications are view-only, while other notifications require action. To view your notifications, click the linked subject to open the Notification Details page. This page provides complete notification details, as well as the appropriate action button.

On this page you can view all your notifications.

You can use the View menu to see

- All your notifications
- Information only (FYI) notifications
- Notifications you have sent
- Open notifications
- Notifications requiring action by you (To Do Notifications)

![](_page_4_Picture_10.jpeg)

![](_page_5_Picture_0.jpeg)

Please note:

- 1. The response number refers to the number of the response
- 2. Active status means the RFx is still active for award and has not been closed yet
- 3. Title of the RFQ is the sourcing document title for which you are meant to respond to
- 4. Time left is the time left before the RFx closes
- 5. Unread messages are conversation between Safaricom and your company

ersonalize Table	e Layout: (RstTblRgn)						
ress Full List to v	riew all your company's resp	ionses.					Full
asocalize "Acti	ve and Draft Responses Tab	le"					
esponse Nymb	er Response Status	Supplier Site	Negotiation Number	Title	Туре	Time Left	Monitor Unread Messages
<u>002</u>	Active	NAIROBI	5003	Tender for Software implementation	RFQ	0 seconds	<b>4</b>
<u>001</u>	Active	NAIROBI	18001	Tender for Oracle Training	RFQ	0 seconds	
3001	Active	NAIROBI	19001	Tender for Oracle Training	RFQ	0 seconds	<u>0</u>
001	Active		128001	test for performance	RFI	0 seconds	<u> </u>
5001	Active	NAIROBI	53001	RFQ SIT 2	RFQ	0 seconds	

For unread messages

- 1. Click the unread message
- 2. Click on reply
- 3. Create respond to Safaricom Limited

![](_page_6_Picture_0.jpeg)

4. Click on send

lize Stack Lavout: (conte	nri0\)			Cance <u>l</u> Pri	ntable Page
ize sidok tayoon, (come	Title <u>Tender for Software implementation</u> Status <b>Closed (Unsealed)</b> Time Left <b>0 seconds</b>		Open Date 2 Close Date 2	8-Apr-2015 19:04:38 9-Apr-2015 11:37:15	
Messages					
Personalize "Messages" Personalize Stack Layout:	(MsgsSik)				
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![](_page_7_Picture_0.jpeg)

ly To Message (RFQ 500	3)								
cates required field									Cancel
		Send T Safarico Subject Compar * Message Conso Request 1. Narm RFP: 2. Positi 3. Direct 4. Office	m Limited y Details inal Message — ve mterview to share below men of Bidder's sole poin on held in Company: line (DDI); Teleohone number:	attached Terms and v and accept. fioned details: at of contact for this					
alize "Attachments"		1							
Attachments									
Personalize "Attachments" Personalize "Attachments of	of associated rec	ord"							
Add Attachment									
Add Attachment Title	Туре	Description	Category	Last Updated By	Last Updated	Usage	Update	Delete	Publish to Catalog

Please check on your company open invitations to check which RFx are open for your response

Your Company's	Open Invitations				
Personanza, the Love	aut (O				
Personalize "Open Invi	itations List Table"				Full List
Supplier Site	Regonanten Number	Title	Туре	Time Left	
	256001	RFP for Merchadise	RFI	23 hours 14 minutes	
Personalize Table Layo	put: (RstTas, Dana)	· · · · · · · · · · · · · · · · · · ·			
Personalize "Quick Linl	<u>ks"</u>				

#### Acknowledge Participation

Acknowledge Participation before you can start a response this allows Safaricom to know that you have received the RFx and will be participating in the tender

- 1. Click on Acknowledge participation
- 2. Click GO

![](_page_8_Picture_0.jpeg)

- 3. Click YES
- 4. Click APPLY

Title RFP for Merchadise Status Active Time Left 23:09:56		Actions Acknowledge Participation Open Date 08-Jul-2015 14:43:44 Close Date 09-Jul-2015 14:43:37	
Acknowledge Participation (RFI 256001) Will your company participate? Note to Buyer	● Yes ● No	Cancel	] Apply
		Cancel	Apply

#### Responding to a RFx

- 1. Click on create response
- 2. Click on header
- 3. Enter response validity (when quote is valid until)
- 4. Enter quote reference number
- 5. Enter Note if applicable
- 6. You can attach the quote/tender as a document here if deemed fit
- 7. Enter the response to the questions as set

![](_page_9_Picture_0.jpeg)

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C v z https://shubtest.safaricom.co.ke/OA_HTM	/L/OA.jsp?page=/oracle/apps/pon/response/acknowled	lge/webui/ponAcknowledgePG&_ri=39	6&SiteId=%7B%21%21RNUVeb3VQWIF1Rsi8hRsI	Lw%7 👻 Certificate Error 🍫 🗙 🕨 B	ing	+ م
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Negotiations > RFI: 256001						
RFI: 256001						
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<u>Personalize 'Header'</u> Re	Buyer <b>Ranjan, Mr. Rajeev</b> sponse Style <b>Blind</b> Description <b>RFP for Merchadise</b>			Printable View Export to Spreadsheet		
Terms						
<u>Personalize "Terms"</u>	Bill-To Address <u>Safaricom House</u> Ship-To Address <u>Safaricom House</u> FOB <b>DDP</b>			Payment Terms <b>100% ,30 days affe</b> Carrier Freight Terms	receipt of Invoice.	
Currency						
Personalize "Currency"	RFI Currency KES			Price Precision Any		
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Personalize Table Layout: (AuctionInfo)		Cancel	View RFI Respo	nd by Spreadsheet	Save Draff	<u>C</u> ontinue
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Personalize "Header" Personalize Table Layout: (HeaderInfo)						
Supplier	KPMG TRAINING SOLUTIONS LTD.		Response Valid Until			
RFI Currency	KES			(example: 23-Jun-2015)		
Response Currency Price Precision	KES Anv		Reference Number			
			Note to Buyer			
Personalize Flow Layout: (BidHdrAttachmentsSi	ngColl					
Attachments						
<b>.</b>						

![](_page_10_Picture_0.jpeg)

Attachments										
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					neader <u>Lines</u>					
					Cano	view RFI	Respond by Spreads	heet	Save Draft	<u>C</u> ontinue

- 8. Click on lines
- 9. Enter unit price in currency stipulated as the response currency e.g.in this case price per unit of male shirt
- 10. Check on the small dot for additional information e.g. the GSM of the shirt or size or any other attribute required to qualify the prices
- 11. Click on Apply

	Cancel	View RFI	Respond by Spreadsheet	Save Draft	<u>C</u> ontinue
Personalize Table Layout: (AuctionInfo) Títle <u>RFP for Merchadise</u>		с	Time Left 22:50:28 lose Date 09-Jul-2015 14:43:37		
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DELCTROPHY KES		Response	Valid Until		
Response Currency KES			(example: 23-Jun-2015)		_
Price Precision Any		Referenci	e Number		_
		Not	e to Buyer		
Personalize Flow Layout: (BidHdrAttachmentsSingCol)					
Attachments					

![](_page_11_Picture_0.jpeg)

Line	Update	Ship-To	Target Price	Resp	ise Price U	it Target Quantity	Response Quantity	Promised Date			
1 <u>Shirt - Men</u>	ð	Safaricom House			Ea	300	300		m		
Indicate. info	rmation re	quested. Click the Update	icon.								
						Header Lines					
						c	ance <u>l</u> View RFI	Respond by Spreadsheet	Save Draft	Continue	

С	reate Response 14	45001: Line 1 (RFI 256001)							
							Cancel	Save Draft	Apply
Per	onalize Table Layout: onalize Table Layout:	LiLineHeaderl Description Shirt - Men Unit Each Target Price 500 Response Price 500 Target Quantity 300 Response Quantity 300			Close Date Response Currency Ship-To Need-8y Date Promised Date	07-Jul-2015 14:43:37 KES Safaricom House 30-Jul-2015 16:06:52			
	Pay Items	·····							
	Personalize "Pay I Total pay item an	tems <u>"</u> nount must add up to the line amount.							
	Attributes								
	Personalize "Attrib Personalize "Attrib	outes"			$\frown$				
	Group	Attribute	Attribute Type	Target Value	Response Volve				
	General	Please advise on GSM	Required		(Numeric Value / y)	160			
Per	onalize Flow Layout:	(NotesAndAttach)			$\smile$				
	Notes								
	Note to Buyer	<u>s"</u> 60gsm	* *						
Per	onalize Flow Layout:	(BidltemAttachmentsSC)							
	Attachments								

Click on continue

![](_page_12_Picture_0.jpeg)

Create Response	e: 146001	(RFI 257001)									
Personalize Table Laye	out: (Auctio	oninfo) Títle <u>RFQ FOR</u>	MEN SHIRT		Cance	View RFI	Respond by Spreadsheet           Time Left         23:13:03           Close Date         11-Jul-2015 14:32:01	Save Draft	Continue		
					Header Lines						
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Line	Update	Ship-To	Target Price	Response Price Unit	Target Quantity	Response Quanti	ty Promised Date				
1 Shirt - Men 🎯	1	Safaricom House		500 Each	50		0 20-Jul-2015 17:05:49	m			
Indicates more info	ormation re	equested. Click the Upda	e icon.								
Header Lines											
					Cancel	View RFI	Respond by Spreadsheet	Save Draft	Continue		
	About this Page										

#### Click on submit and you get a confirmation

Negotiations >	<u>RFI: 257001</u> > Create Response: 146001 (RFI 25)	57001)									-
Warning											
Buyer has	requested for you to submit a single, best	response. Mu	ultiple responses for this RFI a	re not allowed.							
Create Re	esponse 146001: Review and Submi	t (RFI 25700	01)								
Personalize "F	ieader"				Cancel	Back	Validate	Save Draft	Printo	able View	Sub <u>m</u> it
Hea	der										
Personalize Table Layout: (Hd/Supp.Attrt]) Personalize Table Layout: (HeaderDoubleColumn) Title RQ FOR MEN SHIRT Suppler KPMG TRAINING Solutions LtD. RR Currency KES Persons Currency KES Price Precision Any						C Response Referenc Not	Time Left 23:11:6 Close Date 11-Jul- Valid Until e Number re to Buyer	8 2015 14:32:01			
	Attachments										
	Personalize "Attachments"										
	Title	Туре	Description	Category	Last Updated By		Last Updated		Usage	Update	Delete
1	No results found.										1

![](_page_13_Picture_0.jpeg)

## Confirmation

Response 146001 for RFI 257001 (RFQ FOR MEN SHIRT) has been submitted.

Personalize Default Single Column

Return to Sourcing Home Page

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In case of further help please write to <u>SupplierHelpDesk@Safaricom.co.ke</u>