



SAFARICOM LIMITED

EXPRESSION OF INTEREST

LEASE OF GYM EQUIPMENT

Document Release Date: 13th July 2016

Last Date for Receipt of EOIs: 27th July 2016

INTRODUCTION

Safaricom Limited is a leading telecommunications company offering a comprehensive range of integrated telecommunication services, including mobile and fixed Voice, SMS, Data, Internet and Mobile money (M-PESA) to over 25 million subscribers.

Safaricom currently holds a market share of 67% and commands the widest mobile network coverage enabling it to maintain its position as the region's mobile market leader. Our efforts are geared towards positively impacting the lives of those in the communities around us and thus we strive to change the present to improve the future.

BACKGROUND

Safaricom operates two fully fitted Gym facilities complete with steam and sauna at Safaricom' Jambo Contact Centre (Mombasa Rd) and Safaricom Head Quarters (Waiyaki way. We are therefore seeking to identify suitable vendors with the relevant capacity to meet current Safaricom need for supply of commercial gym equipment at our Jambo Contact Centre branch on a four year lease basis.

This Expression of Interest (EOI) document is intended to lead to the identification of suppliers that can demonstrable having sufficient capacity to provide these lease service in the best possible way and in a manner that enables Safaricom to meets its expectations.

Safaricom is therefore soliciting from interested companies an Expression of Interest clearly showing the following:

- Years of experience as service providers of commercial gym equipment on lease basis
- The principal place of business and warehouse facilities
- CV's of key staff that are directly contracted by the company on a technical capacity to maintain gym equipment.
- Current list of clients where similar services (lease of gym equipment) are provided including the size of the gym facilities and list of commercial gym equipment supplied.
- List of commercial gym equipment available under the lease option including brands
- Dealership rights for the gym equipment
- Company Health and Safety policy, processes and procedures
- Company employment policy, processes and procedures clearly listing the induction process and training programmes.
- Spare parts ordering procedure and timelines

SCOPE OF SERVICES

The general scope for provision of gym equipment lease at Jambo Call Centre shall include but shall not be limited to:

- Supply and installation of commercial equipment i.e Cardio Equipment Strength equipment, Benches and Racks ,Free weights, Spin bikes ,Massage bed,Massage seats e.t.c
- Preventative Maintenance and ad hoc repairs
- Supply of spare parts

SUBMISSION OF RESPONSES

Interested suppliers should submit their response to this EOI in soft copy addressed to the attention of the Senior Manager Purchasing. The EOI should be emailed to TMuchiri@Safaricom.co.ke **no later than 27th July 2016 at 5:00 PM.**

NEXT STEPS

- Review of submitted Expressions of Interest
- Prequalification of shortlisted suppliers
- Issuing of tender to prequalified suppliers

NOTE:

- Only the suppliers who meet our minimum requirements will be considered for further discussions
- No prices should be provided with this EOI
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.