



**EXPRESSION OF INTEREST- PROVISION OF CARBON EMISSION AND FUEL SAVINGS USING FUEL OPTIMIZERS.**

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**Last Date for Receipt of Proposals : 11<sup>th</sup> April 2024 at 5:00 PM (Kenyan Time)**

## **1. INTRODUCTION**

Safaricom PLC is a leading telecommunications company offering a comprehensive range of integrated telecommunication services, including mobile and fixed Voice, SMS, Data, Internet, Mobile Money (M-PESA) and e-Commerce to over 30 million subscribers.

Our efforts are geared towards positively impacting the lives of those in the communities around us and thus we strive to change the present to improve the future.

## **2. BACKGROUND**

Safaricom has 7 main office blocks, 2 Regional Offices, and 47 retail shops and over 6000 BTS which are located across Kenya. To ensure continuous services without interruption, Safaricom has installed Backup Generators.

Safaricom remains committed to environmental sustainability and is undertaking several key projects aimed at furthering the interests of people and the planet. Some of the projects aimed at reducing net carbon emission are growing trees, Solar to BTS and facilities and using efficient equipment's. We have some old equipments in our BTS and facilities like the generators and some vehicles that are not efficient in carbon emission and fuel.

Our vision is to be a purpose-led technology company by 2025. In this aspect, we are continuously innovating and partnering with partners in new technology and innovations. In our quest to managing our impact on the environment and mitigating our environmental footprint, we are seeking for partners who have solutions on carbon emission savings and reducing fuel consumption in generators and vehicles.

The solution proposed will assist in environmental Compliance, Lower generator maintenance costs/extend engine life, improves engine efficiency, improves engine power, and assist us in our quest to be net zero by 2050. The Carbon optimization should meet European standards (EC Normative 93/116, SAEJ1321) or equivalent. It should be a solid immersion device that functions inside the fuel tank. The equipment should not use power and is evaluated and approved by other international bodies/Kenya Bureau of standards (KEBS).

As a technology based company with a global mindset and outlook, we believe that there is need and opportunity to streamline operations and create greater efficiency and effectiveness in fuel and carbon emission savings. Safaricom is therefore seeking to identify suppliers with the capacity and experience to provide the service.

## **3. OBJECTIVES**

This Expression of Interest (EOI) is intended to lead to the identification of suppliers that can demonstrably have sufficient capacity to provide carbon emission and fuel savings for Vehicles and Generators in the best viable way and in a manner that enables Safaricom to meet its expectations.

#### 4. Project Deliverables

The general scope for provision of Carbon optimization and fuel savings Services have been provided shall include but shall not be limited to:

- a) Generators Carbon Emission Savings.
- b) Generators fuel savings.
- c) Vehicles Carbon Emission savings.
- d) Vehicles Fuel savings.

#### 5. RESPONSIBILITIES

- Working tools and diagnosis kit
- Trained Engineers and technicians to manage the carbon and fuel optimization.
- Capacity to replace similar equipment immediately.
- Complete SOP
- Have the work completion certificate signed.
- Adhere to all safety protocol including having full PPE'S.
- Adhere to SLA
- Timely invoicing
- Advising client on generator efficiency.
- Carbon Emission and fuel emissions savings calculation and reports
- Advising client on equipment status every end year

#### 6. SUBMISSION OF RESPONSES

The Expression of Interest proposal should be submitted in the below format:

	<b>Requirement</b>	<b>Response</b>	<b>Comments &amp; Attachments</b>
<b>1</b>	Valid Tax Compliance Certificate <b>(Mandatory)</b>		
<b>2</b>	Registration Certificate <b>(Mandatory)</b>		
<b>3</b>	County Trade licence <b>(Mandatory)</b>		
<b>4</b>	OEM/ Manufacturer authorization		
<b>5</b>	List of corporate clients where firm has offered similar services/Case studies- (Provide Contact Details, project value, attach recommendation letter and contracts/LPO)		
<b>6</b>	Key personnels (recently signed CVs for the project team.		
<b>7</b>	Workshop location, size and proof of leasing or ownership of the space, trade license, tools, plant, and machinery. Provide lease agreement and trade license.		

<b>8</b>	Requirement for bidder to provide 2021 and 2022 Audited accounts		
<b>Note:</b> Please provide any other information that Safaricom should be aware of.			

**7. IMPORTANT INSTRUCTIONS ON ENQUIRIES AND SUBMISSION OF RESPONSES**

- a) The responses to this EOI are to be submitted via the Safaricom i-sourcing portal and email responses WILL NOT BE CONSIDERED.
- b) All suppliers not registered with Safaricom and would like to participate in this EOI will be expected to register as new suppliers via the below link to be able to access the EOI.

<https://egjd.fa.us6.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuId=300000002465003>

- c) All registered suppliers who would like to participate in this EOI can access the EOI through below link. [RFI: 1519 - Negotiations - Oracle Fusion Cloud Applications \(oraclecloud.com\)](#)
- d) For any support/enquiries relating to this EOI, kindly send an email to pmokaya@safaricom.co.ke Once logged in, all interested suppliers can access the EOI by following below steps: Supplier Portal>>Negotiations>>View Negotiations>>\*Invitation Received (pick NO)>> Search. f) The EOI response should not include pricing/commercial proposal.
- e) All responses should be provided in standard file formats i.e., XLSs, DOC(X) and PDF. Any link submitted together with the documentation should lead to an MS OneDrive folder and not Google Drive or WeTransfer. Submissions with links to platforms other than MS OneDrive will not be accessible on our end and will not be considered.
- f) h) Any costs associated with the preparation and submission of the response to the EOI shall be borne by the vendor.

## **8. EVALUATION PROCESS**

- a) Once Safaricom PLC receives responses to this EOI on the closure date indicated, the evaluator shall evaluate all the responses to the EOI including all supporting documents & documentary evidence. Please NOTE that failure to submit requisite supporting documents or documentary evidence, may lead to rejection of the EOI response.
- b) The Evaluation Committee may seek additional documents as it deems necessary, at its discretion as part of the evaluation exercise that will be undertaken.
- c) EOI respondents who meet the minimum requirements may be called for a detailed presentation for further evaluation of their technical capability, product quality, Quality Analysis procedure, etc. as part of the EOI evaluation.
- d) Only those EOI respondents that meet the minimum requirements indicated in the EOI requirements section will be shortlisted following successful evaluation of their offering/solution proposal.

## **9. NEXT STEPS**

- Review of submitted Expressions of Interest
- POC
- Prequalification of shortlisted suppliers
- Issuing of RFP to prequalified suppliers.

### **NOTE:**

- This is not a tender.
- Only the suppliers who provide the requested details will be considered for further discussions.
- No prices should be provided with this EOI.
- Safaricom reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the bidders of the outcome of the process.