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**EXPRESSION OF INTEREST – ENTERPRISE SERVICE PROVIDERS**

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## 1.0 Introduction

Safaricom PLC is the leading mobile services provider in Kenya and has a steadily growing subscriber base. Safaricom is continuously expanding and upgrading its systems and processes to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers on various requirements.

Safaricom PLC now intends to engage the services of competent and reputable firms to provide Enterprise connectivity services in Survey, Installation, Integration, Maintenance, Support and Recovery for purposes of seamless delivery and support of enterprise solutions at customer premises.

## 2.0 Scope

The selected firms will offer end to end Sale, Survey, Design, Installation, Integration, Maintenance, Support and Recovery and Documenting of Enterprise Connectivity Services at customer premises. These services include but are not limited to:

- Fiber services
- Wireless solutions (Microwave, WIFI, LTE,5G)
- Managed Security
- SDWAN
- Enterprise IOT services
- Enterprise voice solutions (E1, SIP, etc)
- Managed NOC services

## 3.0 EOI Requirements

Requirements relating to this Expression of Interest are accessible via the below link. Kindly review all instructions on this document before proceeding to the requirements.

[View Negotiation: 1204](#)

## Important Instructions

- a) All new and participating suppliers for this Eol will be expected to register as new suppliers via the below link to be able to access the Eol.  
<https://egjd.fa.us6.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuld=30000002465003>
- b) Note that the responses to this Eol are to be submitted via the Safaricom i-sourcing portal and e-mail responses will **not** be considered.
- c) For any support on this Eol, kindly send an email to [BOdhiambo1@Safaricom.co.ke](mailto:BOdhiambo1@Safaricom.co.ke).

## 4.0 Next Steps

- Suppliers that express interest to participate in the provision of the above-mentioned scopes and meet our requirements, shall be prequalified in their area(s) of expertise, subject to the provision of required documentation.
- Suppliers that meet the minimum evaluation and pre-qualification criteria will be considered for further discussion on the tender process.

**5.0 Note**

Safaricom Limited reserves, at its sole discretion, the right to select or reject either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the bidders of the outcome of the process.