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**EXPRESSION OF INTEREST – SUPPLY OF COOLING SOLUTION SYSTEMS**

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## **Table of Contents**

### **1.0 Introduction**

Safaricom PLC is the leading integrated communication services provider in Kenya. The company is continuously expanding its network and upgrading existing capacities to meet the changing needs of its customers. To meet this objective Safaricom continuously seeks to partner with competent suppliers and service providers for supply of various goods and services.

To this end, Safaricom intends to engage reputable suppliers for the supply of cooling solutions for BTS, facilities and data centers. Safaricom is therefore soliciting for Expressions of Interest (EOI) from interested qualified supplier.

### **2.0 Scope**

Suppliers are required to provide cooling solutions consisting of an indoor unit and an outdoor unit in the following systems:

- Precision air conditioning: perimeter cooling and In-row cooling units.
- Comfort cooling air conditioners and AC/DC air conditioners.
- Thermal Containment Solutions
- Chillers Systems
- Indirect Evaporative Units
- Liquid Cooling

### **3.0 EOI Requirements**

Requirements relating to this Expression of Interest are accessible via the below link. Kindly review all instructions on this document before proceeding to the requirements.

[RFI 1380 2: EXPRESSION OF INTEREST-SUPPLY OF COOLING SOLUTION SYSTEMS](#)

## Important Instructions

- a) All new suppliers for this EOI will be expected to register via the below link to be able to access the EOI.  
<https://egjd.fa.us6.oraclecloud.com/fscmUI/faces/PrcPosRegisterSupplier?prcBuld=300000002465003>
- b) Once logged in, all interested suppliers can access the EOI by following below steps:  
**Supplier Portal>>Negotiations>>View Negotiations>>\*Invitation Received (pick NO)>> Search**
- c) Note that the responses to this EOI are to be submitted via the Safaricom i-sourcing portal and e-mail responses will **not** be considered.
- d) For any support on this EOI, kindly send an email to [BOdindi@safaricom.co.ke](mailto:BOdindi@safaricom.co.ke) or [PGathura@safaricom.co.ke](mailto:PGathura@safaricom.co.ke)
- e) This is not a tender.
- f) Build a detailed response showcasing your firm's capacity and experience as a Cooling Solutions player as described in this Expression of Interest (EOI) document.
- g) The EOI response should not include pricing/commercial proposal.
- h) The receipt of a response shall not bind Safaricom into any contractual agreements with the bidder.
- i) Any costs associated with the preparation and submission of the response to the EOI shall be borne by the vendor.
- j) Only the suppliers who meet our minimum requirements will be considered for further discussions.

## 4.0 Next Steps

- Suppliers that express interest to participate in the provision of the above-mentioned scopes and meet our requirements, shall be prequalified in their area(s) of expertise, subject to the provision of required documentation.
- Suppliers that meet the minimum evaluation and pre-qualification criteria will be considered for further discussion on the tender process.

## 5.0 Note

Safaricom Limited reserves, at its sole discretion, the right to select or reject either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for informing the bidders of the outcome of the process.